

Description

As a Solutions Architect for Privacera's data security governance solution, you will play a critical role in designing and implementing robust architectures for clients, ensuring compliance with data protection regulations, and optimizing data security governance frameworks. You will work closely with clients and internal teams to understand technical requirements, provide strategic direction, and deliver scalable, secure solutions. You will be responsible for implementation and continued adoption of Privacera solutions

Job Responsibilities

- Provide technical guidance in a post-sales capacity for customers to support successful understanding, implementation and adoption of Privacera solutions
- Consult on architecture and design of data security governance programs for customers
- Configure and install Privacera solutions in customer environments
- Build reference architectures and run-books for customer deployments
- Provide escalated level of support for critical customer operational issues
- Provide input to product management and engineering on product gaps and improvements
- Travel to Customer locations as needed
- Demonstrated ability to work with the technology teams of new clients while delivering significant revenue impact through implementation and adoption of Privacera

Qualifications

- 5+ years of related experience with a Bachelor's degree or 8+ years of relevant experience
- Proven experience as a Solution Architect or similar role, with expertise in designing and implementing Kubernetes-based solutions
- Experience with cloud platforms such as AWS, Azure, or Google Cloud, and their Kubernetes offerings
- Strong troubleshooting and problem-solving skills related to Kubernetes deployments, performance, and security
- Experience with Data Catalog products such as Collibra, Alation, and Acryl Data
- Familiarity with data protection regulations (e.g., GDPR, CCPA, HIPAA) and experience building solutions that comply with these standards
- Programming experience - python preferred but not required
- Excellent communication and presentation skills, with the ability to effectively communicate complex technical concepts to both technical and non-technical audiences
- Experience with big data technologies such as Spark, Hive, Kafka
- Experience with public cloud infrastructure and data solutions, specifically AWS EMR, AWS Redshift, AWS S3, Azure Synapse, Azure ADLS, Google Big Query, Databricks, Snowflake, Starburst, Dremio, and Trino
- U.S. Citizenship or Green Card required